



**A Vigorous Spirit of Enterprise: Merchants and  
Economic Development in Revolutionary  
Philadelphia (Published for the Omohundro  
Institute of Early American History and Culture,  
Williamsburg, Virginia)**

*Thomas M. Doerflinger*

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A social, economic, and political study of Philadelphia merchants, this study presents both the spirit and statistics of merchant life. Doerflinger studies the Philadelphia merchant community from three perspectives: their commercial world, their confrontation with the Revolution and its aftermath, and their role in diversifying the local economy. The analysis of entrepreneurship dominates the study and challenges long-standing assumptions about American economic history.

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